*THE SHIELD ** A Centurion Stone Publication

"THROUGH THE ASHES OF DESTRUCTION, LIES OPPORTUNITIES OF THE HIGHEST MEASURE OF SUCCESS." - FEBRUARY 8, 2012

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FEBRUARY 8, 2012 was a day that everyone here at Centurion Products will forever remember. It was the day that our mold room facility was damaged by a three alarm fire. Thankfully, nobody was hurt.

Fourteen months later, things are better than ever with some major changes. This disaster afforded us the opportunity to upgrade our mold room to a more productive system. We also relocated our 6th Ave. Division–Centurion Stone & Exteriors to our Van Buren location. With this move, it gave us the opportunity to design and build a new showroom and sales facility. Spearheading the project was Sonny Hill, V.P. of Manufacturing & Operations. Sonny enlisted the help of Manous Architecture to bring his vision to life.

We are very proud of our new showroom and invite each and every one of you to visit it whenever you are in the Nashville area.

www.CenturionStone.com

Like Us On

Centurion Stone -Nashville

We Are... CENTURION® STONE - Judy Holt



You may not have regular interaction with her, but you will always notice her efforts as Judy Holt is in charge of Invoicing & Accounts Receivables here at Centurion Products, Inc.

Judy first started here in 1995 and continues to be a valuable member of the Centurion family. Originally from Adams, TN, Judy spent her formidable years in Clarksville, TN. She has resided for the past several years in the Middle Tennessee area in LaVergne, TN.

Judy and her husband Wayne have five grown children and ten grandchildren. Her interests include music, movies, Vanderbilt University sports, church every Sunday and anything that involves her beloved grandchildren.

Dealer Highlight —— Home & Garden Stone

This beautiful job of Centurion's Brown Valley Cheyenne on the Kitchen Concepts store in Lexington, KY was sold by Home & Garden Stone out of Nicholasville, KY. Home & Garden Stone is located just outside of Lexington and is owned and operated by Shelia LeDere. They have been in business since 2006.

When asked about her experience with Centurion, Shelia stated: "Six and a half years ago, I was looking for a career change. With a background in design and sales, the opportunity to be a Centurion Distributor was perfect. Over the years, as I have grown into the job, I have come to appreciate Centurion Stone more and more. The most important thing for me is that I get to be a part of a "family" who is genuine and has integrity. Regardless of how often I call or what issue I'm trying to resolve, there is always someone who will take time and get me the information, the product or color that I need. I can say these guys really care about their distributors. The second thing that I really appreciate is that as the market and trends change, Centurion is the leader in the market. I'm very proud to represent these people, this company and this product."





The "Stone-Man" Says.....

To Seal or Not To Seal......Manufactured stone veneer is easy to care for without any extra treatment. The phrase "maintenance free", is misleading at best. A more appropriate term might be "minimal maintenance".

Approximately 95% of all stone veneer is installed with no sealer applied. But in certain areas, a good quality sealer might be considered. Areas that might face possible damage from these conditions:

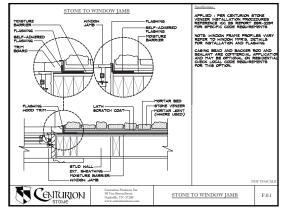
- Sea water/salt contamination
- Areas where salt is used for freezing conditions
- Running water on a continuous basis
- Heavy air pollution areas (emissions from cars/trucks/trains, etc.)
- Heavy chemical areas

A good rule to remember is if conditions affect other building products, it will affect manufactured stone veneer. To help protect the stone from these conditions, a good quality concrete sealer can be applied.

While your local building codes are the governing body for any particular area, Centurion Products has recommended additional installation methods for our stone veneer. Details for these methods can be found on our website. Go to www.CenturionStone.com, under the

Literature tab you will find Technical Guide/Flashing Guide. Centurion recommends that the installation methods of the International Codes Council as well as the Masonry Veneer Manufacturers' Association be strictly adhered to.

In upcoming newsletters, we will feature a particular Installation Detail. Remember...if you are going to install Centurion Stone... Do It Right!



CENTURION[®] STONE is a leading manufacturer of stone veneer. Started back in 1969, we now distribute our product line into 45 states and 5 countries world-wide. Located in Nashville, TN, enables us to be competitive in most markets around

the country.

We pride ourselves on manufacturing and delivering a quality product and accompanying Customer Service Excellence. Our products can be found at Masonry Supply Companies, Building Material Distributors or one of the many Centurion Dealers around the country.

If you would like more information on our products, or want to inquire on becoming a Centurion Dealer, please call 1-800-786- 6352 or e-mail your inquiry to gberry@centurionstone.com.

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It's All in the **DETAILS**

